

Louis-Gabin OZIL

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Master in Management graduate specialising in AI for Business Transformation, with experience in business analysis, performance reporting and commercial operations at BMW Group and L'Oréal. Combines analytical problem-solving, cross-functional coordination and international exposure in China.

Actively seeking Business Analyst, Sales Performance Analyst or Business Development roles in Singapore.

PROFESSIONAL EXPERIENCE

2024 - 2025 (6 months) <i>Paris, France</i>	BMW GROUP - Sales Performance Analyst Intern - Analysed BMW and MINI performance across 109 dealerships, tracking sales volumes, targets and market trends. - Owned 8 recurring registration reports (4 weekly, 4 daily) for French and European management. - Supported the rollout of Qlik Sense dashboards and delivered ad hoc commercial analyses - Delivered ad hoc dealer and market analyses highlighting commercial risks and opportunities.
2024 (6 months) <i>Paris, France</i>	L'ORÉAL - Sales Operations Intern, Consumer Products Division France - Managed assortment and invoicing data for 1,000+ SKUs. - Produced weekly Power BI stock reports for the click-and-collect channel. - Owned a commercial newsletter distributed to 500+ field-sales recipients.
2022 - 2023 (1 year) <i>Avignon, France</i>	TUT TUT - Business Developer - Signed 20 new B2B clients from 100 qualified prospects, achieving a 20% conversion rate. - Conducted outreach to bakeries, caterers and florists via phone, email and social media. - Managed local business accounts from onboarding to ongoing follow-up.

EDUCATION

2023 - 2026 <i>France, China</i>	SKEMA BUSINESS SCHOOL – Master in Management, MSc AI for Business Transformation <i>Financial Times Masters in Management 2026: 13th worldwide and 4th in France.</i> - Relevant coursework: Data Science, Computer Programming (Python, R, SQL, AWS), Machine Learning and Deep Learning <i>Exchange semester at Soochow University, Suzhou, China.</i>
2020 - 2023 <i>France, Czech Republic</i>	MONTPELLIER BUSINESS SCHOOL - Bachelor of International Business Administration - Double Degree with Montpellier IAE - Management of Technology and Sciences <i>Exchange semester at Masaryk University, Brno, Czech Republic</i>

SKILLS

Core Skills	Business Analysis, Sales Performance, Commercial Operations, KPI Reporting, Market Analysis, Business Development, Data Visualisation.
Tools	Excel (advanced), PowerPoint, Word, Power BI, Qlik Sense, SQL, Python, Microsoft Power Platform, R, AWS (fundamentals).
Certificates	AgilePM® Foundation Microsoft PL-900 IBM Quantum Learning
Languages	French native, English Fluent (C1 - TOEIC 980/990), Mandarin: beginner

ACTIVITIES & INTERESTS

Activities	Freelance Admissions Interview Coach – ASTPrep, Apr. 2026 – Jun. 2026 Coached 100+ students preparing for selective business school admission interviews in France L'Oréal Brandstorm - France Finalist 2024 Pitched a Beauty Tech concept to the L'Oréal board and CEO.
Interests	Competitive golf, running, motorsports and international affairs.

References available upon request